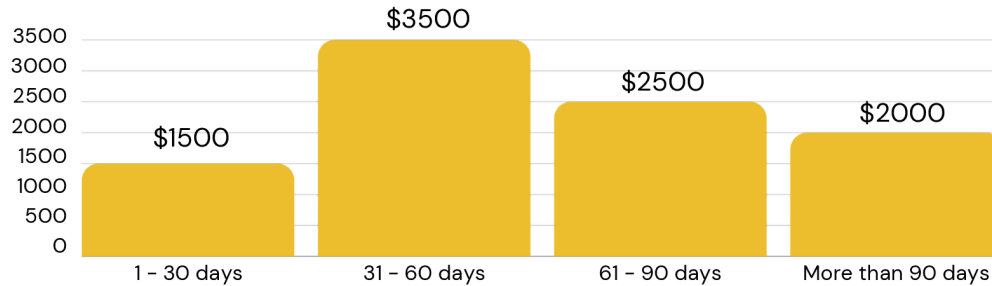
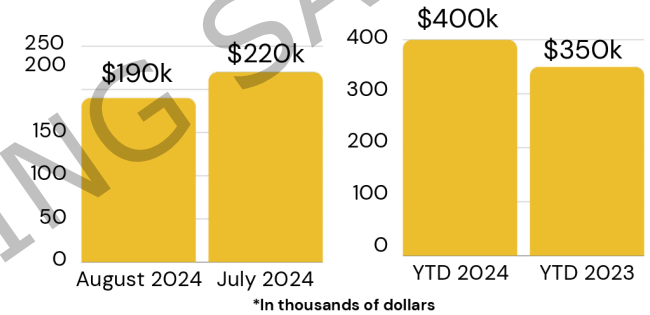


AUGUST FINANCIAL PERFORMANCE REPORT

Accounts Receivable Aging



Revenue



- Revenue decreased by 30,000 or by 16% from July 2024.
- Revenue increased by 100,000 or by 25% as compared to YTD 2023.

Cost of Goods Sold

Percentages of COGS across different periods

August 2024



July 2024



YTD 2024

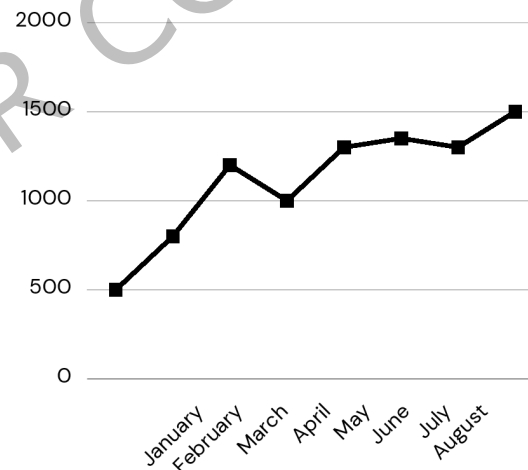


YTD 2023

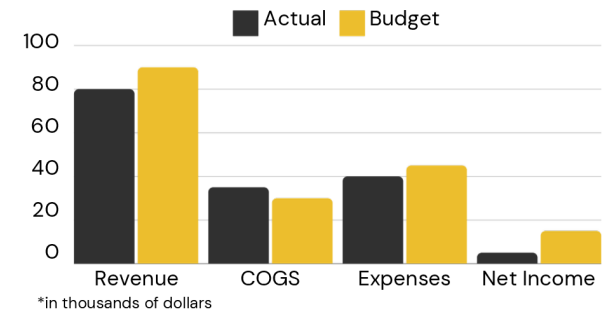


COGS increased by 20% (\$5000) from July to August which equates to 20% decrease in Gross Margin for the month. There is also a 15% (\$3000) increase in YTD COGS as compared to 2023.

Profit and Loss (YTD)

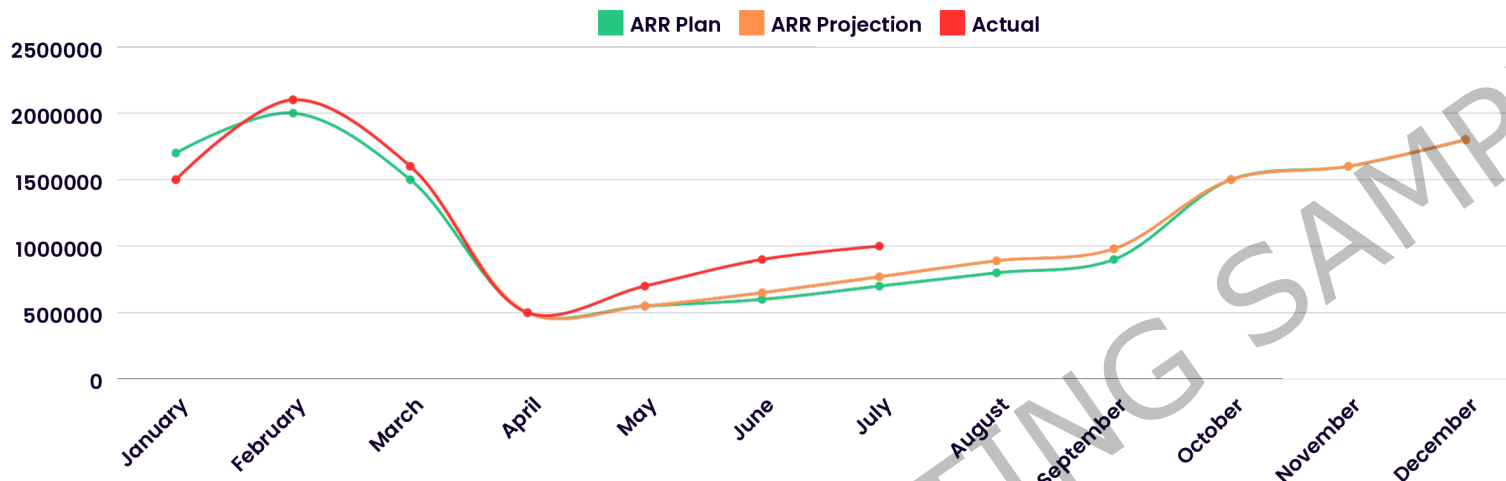


Actual vs. Budget



- Actual revenue is lower by 10,000 as compared to budget.
- Actual COGS is lower by 5,000 as compared to budgeted Actual
- expenses is higher by 5,000 as compared to the budget. Net
- income is lower by 10,000 as compared to budgeted.

YEAR-TO-DATE BANK BALANCE



AUGUST PROFIT AND LOSS REPORT

ACCOUNT	AUGUST 2024	JULY 2024	CHANGE
Income	\$1,000	\$2,000	(\$1,000)
Revenue Source A	\$800	\$800	-
Revenue Source B	\$1,800	\$2,800	(\$1,000)
Total Income			
Cost of Goods Sold			
COGS A	\$80	\$90	(\$10)
COGS B	\$60	\$80	(\$20)
Total Cost of Goods Sold	\$140	\$170	(\$30)
GROSS PROFIT	\$1,660	\$2,630	(\$970)
Expenses			
Marketing	\$65	\$35	\$30
Wages & Salaries	\$120	\$120	-
Office Supplies	\$20	\$30	(\$10)
Total Expenses	\$240	\$185	\$55
NET OPERATING INCOME	\$1,420	\$2,445	(\$1,025)
Other Income	\$65.00	\$65.00	-
Other Expenses	\$80.00	\$80.00	-
NET INCOME	\$1,420	\$2,445	-